Media Release

COES | Value the Australian way

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SNAP UP A BARGAIN: COLES CUTS PRICE OF AUSSIE ROCK LOBSTERS TO \$22 EACH, JUST IN TIME FOR CHRISTMAS DAY CELEBRATIONS

Aussies to go cray-cray for major savings in Coles' biggest week for fresh seafood sales

Australians can expect an extra special festive season this weekend without having to shell out for it, as Coles cracks crustacean prices just in time for Christmas celebrations.

From Wednesday 22 December, WA Cooked Rock Lobsters will be available at Coles Delis nationwide at just \$22 each, down from \$27 each in November, so customers can satisfy their cray-vings for a luxury delicacy on Christmas Day.

In selected stores across the country, Coles is also offering WA Raw Rock Lobster tails and large WA Cooked Rock Lobsters for the first time ever, while keeping the prices low for customers to enjoy ahead of Christmas.

Coles is continuing to make a splash with savings across its responsibly sourced fresh seafood range in what will be its biggest week for seafood sales this year. Customers are expected to purchase 10 times as many prawns as they would in an average week, while 40% of Coles' annual lobster sales will be made in the days leading up to Christmas.

An abundance of Australian wild-caught and cooked prawns in the domestic market and strong partnerships with Aussie fisheries across the country is providing shrimply the best quality and value for Coles customers this festive season, including fresh Australian cooked black tiger prawns at \$27/kg.

Coles General Manager for Bakery, Deli and Seafood, Andy Mossop said after a challenging year for many Australians, celebrating together over a delicious feast is what we have all been waiting for this Christmas – and what better way to celebrate than with an abundance of fresh Aussie seafood.

"With Christmas just a few days away, we are gearing up for the biggest week of the year for seafood sales with customers buying over 70% more seafood in December compared to an average month. We are delighted to be able to make great quality and responsibly sourced Australian seafood like WA Rock Lobsters more affordable so more Australians can treat themselves this Christmas Day," Andy said.

"Alongside our customers' love for lobsters, our data has also revealed that prawns are our customers' third-favourite Christmas food from Coles¹, and we're delighted to offer a large variety of raw and cooked prawns for a fantastic price this Christmas."

¹ According to Coles' survey of 7500 Australians in October 2021, 51% of Australians said Christmas Ham was their favourite Christmas product from Coles, followed by Chocolates/Confectionary (39%) and Prawns (37%).

Some of the fresh seafood savings customers can snap up from Coles Delis include:

- Thawed WA Cooked Rock Lobsters, \$22 each, available nationwide
- Fresh Australian Cooked Black Tiger Prawns, \$27/kg, down from \$30 p/kg, available nationwide excluding WA
- Australian Wild Caught Raw Banana Prawns, \$24/kg, down from \$26/kg, available nationwide
- Thawed Australian Extra Large Black Tiger Prawns \$29/kg, down from \$34/kg. available nationwide
- Three different sizes of wild caught Ocean Tiger Prawns, from \$28/kg
- New Thawed WA Raw Rock Lobster Tails, \$20 each, in NSW/VIC/WA \$22 each in QLD, available in around 200 Coles stores nationwide, please check local store for availability
- New Thawed Large WA Cooked Rock Lobsters, \$50 each in NSW, QLD, WA, \$55 each in VIC and SA, available in around 200 Coles stores nationwide, please check local store for availability

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