Media Release



Wednesday, 20 May 2020

AWARD-WINNING COLES LOCAL SUPERMARKET FORMAT ARRIVES IN SYDNEY Coles Local Rose Bay goes big on tailored offering and sustainability

The first of Coles' new look local neighbourhood supermarkets has arrived in Sydney as the doors officially open to Coles Local Rose Bay.

The store marks a new era for supermarket shopping in Sydney, with never-before-seen features including a pick-and-mix bar just for dogs, a macaron, mini gelato and Japanese mochi ice cream parlour, a self-serve coffee and orange juice station, and one of the largest plant-based ranges of any Coles supermarket in New South Wales.

Voted as one of the top 30 food retail stores worldwide to visit in 2020¹, Coles Local supermarkets offer the community a tailored in-store experience, partnering with local butchers, bakers and cafes to offer a bespoke range of high-quality foods designed to meet the needs of local residents.

Coles conducted wide research into the Rose Bay community, finding they are more than twice as likely to choose premium, high quality products than the average Australian shopper, and overwhelmingly value fresh and healthy solutions at mealtimes. They are also typically aged between 25 – 44 and don't have kids.

Coles Local will cater to these time-poor Rose Bay professionals, becoming a destination for health and convenience, offering more than 350 new ready-to-eat products that can be prepared in 30 minutes or less, including restaurant-quality pasta, salads and dinnertime meals from Sydney icon Pasta Pantry.

Coles CEO Steven Cain said the Coles Local format had been designed to appeal to local tastes and preferences.

"Customers want us to make their lives easier, and this store offers our customers the convenience of a supermarket with the range of a specialty store," Mr Cain said.

"This is our first Coles Local supermarket to open in Sydney. The store has been carefully designed with cutting edge sustainability features and local partnerships with neighbourhood bakers, butchers and producers."

The store features an extensive Kosher range, and products from 35 speciality Sydney producers, including family butchery Field to Fork, whose Bondi and Vaucluse outlets were hit hard by the coronavirus pandemic.

"We are committed to making a positive difference to the communities in which we operate, and our Rose Bay store helps us to support these small local producers in these difficult times," Mr. Cain said.



Joshua Horwitz from Field to Fork said the family was happy to be partnering with Coles to offer their range of top-quality marinated meats for customers.

"We are delighted that Coles has chosen our a small, family-run business to showcase our brand in their store," Joshua said.

"There was no anticipating the impact coronavirus would have on our industry. We experienced a 40 per cent reduction in revenue almost overnight."

"When Coles reached out and brought us on board, it meant that we had a new place to retail our products and not one Field to Fork employee was made redundant and no stock has gone in the bin."

Coles Local Rose Bay will champion sustainability, with team member uniforms made from 65 per cent recycled bottles, trolleys made partly from recycled plastic and free reclaimed customer carry boxes as an alternative to bags. A zero edible food waste policy also means that any unsold food that cannot be donated to food rescue organisation SecondBite will be diverted to green energy generation.

The store's pick-and-mix selection of tasty doggy treats will be the first in New South Wales, so customers can spoil their pampered pooches with a bespoke blend of canine snacks.

Supporting the Rose Bay community, the store will create 26 new jobs and has partnered with local not-for-profit Print35 who provide employment opportunities for people with disabilities, supplying the store with Kosher serviettes and Jewish-themed greeting cards.

The redevelopment has restored the heritage-listed Kings Theatre cinema to its former glory -- and in the process -- revealed the original cinema screen previously thought lost.

ADDITIONAL FACTS ABOUT COLES LOCAL ROSE BAY:

- The first Coles Local store in New South Wales
- First two Coles Local stores in Melbourne voted in the top 30 food retail stores worldwide to visit in 2020 by IGD Retail Analysis; number one in Australia
- 500 convenience products covering breakfast, lunch and dinner; 350 of these lines can be prepared in 30 minutes or less
- More than 120 suppliers exclusive to Coles Local, 35 of these based in Sydney
- The largest vegan and vegetarian range of any Coles store in New South Wales, with more than 200 plant-based products, including Nature's Kitchen and Beyond Meat
- More than 400 kosher products -- one of the largest ranges of any store in the country (26 per cent of the Rose Bay community is Jewish)
- Premium sourdough bread and sweets from Sydney stalwart Sonoma, Southeast Asian delights from Roll'd, and pastries from traditional French bakery Noisette.

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